

Textile **ARCHITECTURE**

 incompar
— SUN SAILS —





www.incompar.com



Bernd Jürgen Wittmann
CEO

Passionate about sunlight and shade

“The shading of the much adored Mediterranean sun light and the creation of new space in the outdoors is our passion.

Spaces, where interiors seamlessly blend with the exterior, and open up grand Architecture to the landscape and its vistas. This is our expertise, the perfect shade.

We work side-by-side with leading Architects, Developers and Owners on the engineering of automated sun sail systems.

With decades of experience and more than 2.000 systems installed in the European South, we know what we do. Our systems are built-to-last and withstand the extremes of coastal climate with its salty air and high wind speed.

Challenge our engineering genuity for your new project and please enjoy flipping through this booklet for your inspiration.”

See you soon,

Bernd Wittmann

We are Incompar Balear

Consultancy, design, engineering, production, installation and maintenance of automated sun sail systems.

- + 3rd-generation family-owned craftsmanship business
- + 30 years in Spain
- + Sunsquare premium partner for Spain since 1999
- + More than 2.000 sun sails installed
- + Own 3D planning and engineering department
- + In-house metal workshop
- + Great team, great quality work guaranteed



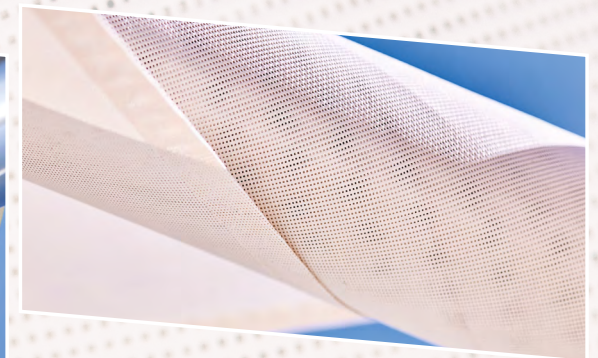
Premium Quality and total longevity

Our promise.

- + V4A Marine steel
- + Highest-quality fabrics
- + Maintenance-free systems
- + Highest resistance to extreme winds
- + Total investment security
- + Seamless KNX integration



The material shown is Soltis 86 in white by Serge Ferrari, remarkable transparency with 14% openness



A stage for Sun and Shadow

Private Residence, Mallorca, **Spain**

Task

Creation of architecturally playful shade areas, covering at least 30% of the surrounding terrace while maintaining maximum openness and totally unobstructed views.



Solution

Custom-positioned sail systems placed in dynamic arrangements to generate intentional light-and-shadow effects. A long-term client project emphasising architectural individuality and exclusivity in a playful manner with a sun sail system to last for generations.



Cubic Patio Courtyard

Private Residence, Mallorca, Spain

Task

To shade 80% of a 14 x 14 meter courtyard with a retractable hydraulic indoor pool, reduce heat accumulation, withstand downdrafts, and create an atmosphere which seamlessly merges the indoor with encapsulated patio space.



Solution

Pre-tensioned 10mm steel cables spans the patio area, supporting 6 single-sided Axis sun sail mounted above the parapet of the flat roof. A self-balancing system to manage structural forces through deflection pulleys, eliminating the need for any middle supports inside the patio. Wind stable up to Force-5 with automated retraction at higher wind speeds.



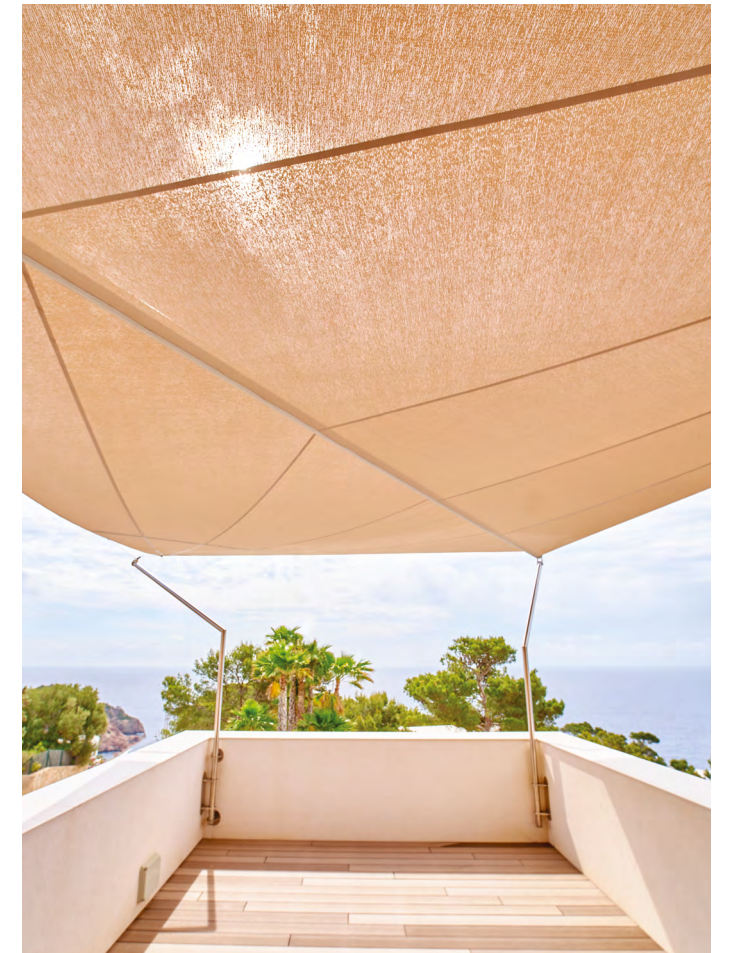


Villa Multi-Zone Shading

Hillside property, Ibiza, Spain

Task

Creation of multiple shaded zones around the pool and at rooftop level without obstructing the spectacular panoramic sea views. The use of a lightweight, minimal set-up, with total fail-safe easy of use for the guests at the Villa.



Solution

A classic automated sun sail system shades the rooftop jacuzzi, complemented by a large free-standing Cantilever system elegantly floating over pool terrace. Supports were discreetly integrated into hedges, required fixing points were extended to facades and palm areas. Operation of the sails is fully integrated into the local KXN home automation system.

Floating Pool Shading

Shade, protection, reduced water evaporation

Task

Generate shaded zones over pool areas with minimum use of intrusive support poles. Incompar develop installations with a floating appearance of the sails, while also ensuring privacy from neighbouring properties, preserving architectural clarity and a sense of openness. Added value to the creation of soothing shade: a significant reduction of water evaporation.



Solution

Engineering and installation by Incompar powered by the Sunsquare Cantilever, the world unique free-floating, single fixture point sun sails gracefully reach above the pool area. Deliberate offset arrangements of the sails create playful pattern on the water.



Floating sun sail over Pool

Shade, protection, reduced water evaporation





Cone Club,
Sardinia, Italy

Sustainable Beach Club Installation

Cone Club, Baja Sardinia, **Italy**

Task

Co-Development of a large-scale Beach Club shading concept attached to an existing heptagonal wooden structure, with added exterior VIP pods. The entire installation operates seasonally and can be fully dismantled for the winter period.



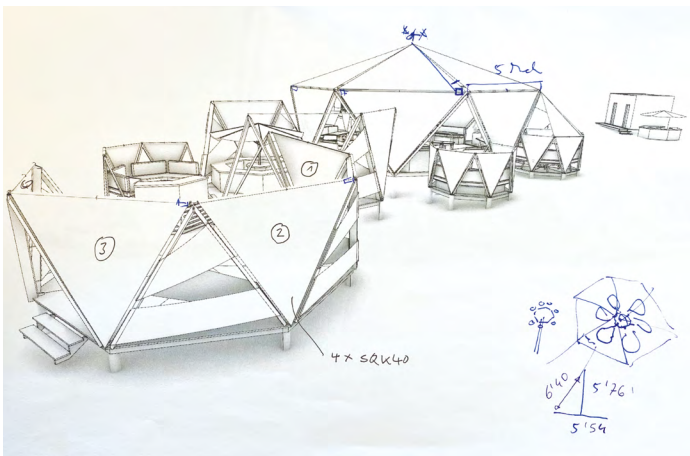
Solution

Custom flange integration into the existing timber structure, creating a circus-inspired double-layer folding roof resembling a blooming flower. Implemented using one-sided SQK modules, the legendary Austrian three-axis system. Metallic and copper-toned fabrics emphasise the architectural vision. The lightweight structure can be fully dismantled within two days.





Base Design: hildmannwilke, Munich





'The View' Rooftop Terrace

7Pines Resort, Ibiza, Spain

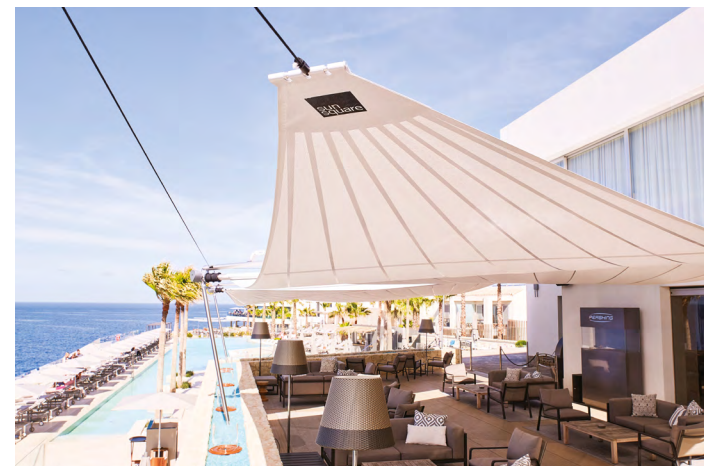
Task

Shading of the extended L-shaped balcony and terrace area "The View" to enable mid-day and earlier evening hospitality, while preserving sunset views and a cruise-ship-inspired lightness.



Solution

An array of 7 Sunsquare SQK40 systems mounted in series with their motorisation discreetly hidden into the rooftop. White sail fabrics enhance the elegant Maritime aesthetics, while pleasing the eye with a balanced light levels contrast between shade and long view. Result: F&B revenue increased by +30%. The Resort counts with a total of 18 automated sun sails installations.



VIP Cruise-Deck Rooftop

Savoy Palace, Funchal, Madeira, Portugal

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VIP Cruise-Deck Rooftop

Savoy Palace, Funchal, Madeira, **Portugal**

Task

Creation of a Cruise ship inspired Super-VIP Rooftop terrace on the 16th floor of Portugal's largest 5* Hotel, combining elegant Luxury Lifestyle. Provision of maximum wind resistance to the extreme winds of the Atlantic, while maintaining full Hospitality flexibility.



Solution

Installation of custom-made sun sails based in the classic SKK40 system by Sunsquare with Soltis 92 fabrics for maximum shading. Support rods were integrated into the terrace architecture with minimal façade anchoring. Full seating flexibility without intrusive poles. The client has since equipped five additional terraces for a year-round service.

Retro Lifestyle Hotel Terrace

Bikini Island & Mountain Hotel Es Trenc, Mallorca, Spain



Task

Replacement of small straw umbrellas with automated sun sails to significantly increase lunchtime and pre-evening revenue at this outstanding first sea line location. The challenge was to integrate the sail systems into a 1970s pop-art design concept around the existing Palm tree arrangements and other existing large greenery.

Solution

Custom-stitched striped fabrics in sand-orange tones reflecting the Brand colours. The Palms were used as anchor points to reduce the number of required support poles. All technical components were powder-coated in a matte Sand-tone to visually integrate into the beachy-rocky surroundings. Added double-rope safety ensures maximum wind stability at this totally exposed location.



increase on
terrace revenue

+30%

Rhombus Terrace Concept

Hotel de Mar Gran Meliá, Illetas, Mallorca, Spain

Task

Shading of a geometrically challenging terrace area with square and rhombus forms, in first sea line while preserving a light, maritime aesthetic for this modernised Adults-Only landmark Hotel.



Solution

A 10-unit “Escuba” classic double-spring system arranged rhythmically along the Hotel façade to create a custom rhombus shading layout. Result: guests remain longer with increased consumption, allowing maximised overall terrace usability. The textile roof feeling of the sails adds a sensation of cosiness while enjoying the sea views.



Autonomous Pier Installation

Little Island Park, New York City, **USA**

Task

The creation of playful shading areas for the public meeting space on the Hudson River by Heatherwick Studio + MNLA.



Solution

Initially five, later expanded to seven Fold&Roll systems by Sunsquare in various candy colours. Integrated battery systems into their ballast enable fully autonomous operation. A highly discussed architectural highlight in New York and the Architectural World.

Project execution: Sunsquare Vienna. Photos: © Timothy Schenck



Our references

Three generations. More than two thousand automated sun sails engineered, produced, and installed since 1999. Over eight hundred private residences. Six islands. Three countries. Two continents. Every system assembled by the same permanent in-house team, to the same exacting specification — whether shading a terrace in Funchal or a clifftop resort in Ibiza.

MALLORCA Hotel Bikini ***** Colonia de Sant Jordi, Hotel Jumeirah Soller *****+ Port de Soller, Hotel Levante Cala Bona ***** Cala Bona, Hotel Melia Del Mar ***** Illetas, Hotel Tres Ill ***** Palma, Hotel Villa Italia ***** Port Andratx Portals Hills *****+ Puerto Portals, Hotel Levante Cala Bona ***** Cala Bona, Hotel Melia del Mar ***** Illetas, Restaurante EAST 26 Santanyi, Restaurante ANOA Santanyi, Restaurante Randemar Port de Soller, Arabella Sheraton Golf Hotel ***** Son Vida, COAIB - OFFICIAL CHAMBER OF ARCHITECTS OF BALEARES Palma **IBIZA** IbizaGranHotel *****+ Ibiza, Hotel Torre del Mar ***** Ibiza, Hotel Oneibizasuites ***** Ibiza, 7Pines Resort ***** San Antoni, Hotel Torre del Mar ***** Ibiza, Casino Ibiza **SARDINIA** 7Pines Resort Sardinia by Hyatt *****+ Baja Sardinia, 7Pines Resort Sardinia ***** Baja Sardinia, Cone Club Sardinia *****+ Baja Sardinia, 7Pines Resort Sardinia - Restaurante 'THE VIEW' Baja Sardinia **TENERIFE** Hotel Melia Palacio de Isora ***** Adeje, Parque Santiago III + IV Hotels ***** Adeje, Parque Santiago 5 Adeje, Parque Santiago 6 Adeje, Hotel Melia Palacio de Isora ***** Adeje, Parque Santiago 5 Restaurant Adeje **GRAN CANARIA** Bull Hotels Reina Isabel ***** Las Palmas, Bull Hotels Costa Canaria ***** San Agustin **MADEIRA** Hotel Savoy Palace *****+ Funchal **SPAIN** Novotel City ***** Barcelona, Mediapro Barcelona, Reial Circle Artistic Barcelona

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